

STATE OF ARKANSAS
ADDENDUM 1
SP-13-0190

TO: Vendor Addressed
FROM: Trent Taylor
DATE: March 7, 2013
SUBJECT: SP-13-0190 Arkansas In-Person Assister (IPA) Guide Entity

The following changes modifying the above referenced Request for Qualifications for the State of Arkansas.

The proposal opening time and date will remain the same.

1. SECTION 1 – GENERAL INFORMATION: (PAGE 10 OF 34)

DELETE the following specification:

1.12 RFQ EVALUATION

AID will evaluate all responses to ensure all requirements are met. The overall approach to the evaluation will be to determine how effectively a respondent's responses fulfill the needs of the agency and consumers. Contracts will be awarded to the respondent(s) whose responses receive the highest cumulative point total in relation to specific consumer demographic needs (e.g. geography, population size, risk status, special needs, etc.) as determined by the State.

REPLACE with the following specification:

1.12 RFQ EVALUATION

AID will evaluate all responses to ensure all RFQ evaluation criteria requirements are met. (Pass/Fail) Any resulting contracts will be issued after price negotiation has been completed and AID is satisfied that the needs of the agency and consumers will be fulfilled taking into consideration geographic areas and specific populations proposed to be served by the vendor.

This solicitation allows for resulting contracts to be issued to multiple vendors if in the best interest of the State.

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2. SECTION 2 SPECIFIC REQUIREMENTS (PAGE 17 OF 34)

ADD the following requirements:

2.3 INSURANCE

Prior to award, the vendor must provide proof of the following insurance. The Contractor shall at all times during the Contract maintain in full force and affect Employer’s Liability, Workers’ Compensation, and Property Damages insurance.

Minimum liability insurance limits shall be as follows:

<u>Coverage</u>	<u>Limits of Liability (dollars)</u>
Workers’ Compensation	As required by the Statutes of the State of Arkansas
General Liability	
General Aggregate	1,000,000
Aggregate	1,000,000
Personal Injury	1,000,000
Each Occurrence	1,000,000

3. APPENDIX D: UNINSURED DATA (PAGES 30, 31 OF 34)

DELETE: APPENDIX D: UNINSURED DATA

REPLACE with the following APPENDIX:

APPENDIX D: UNINSURED DATA

A. REGION	B. COUNTY	C. POPULATION	D. PERCENT	E. UNINSURED	F. 60% of UNINSURED > 138% of Poverty	G. 60% Exchange Utilization	H. FTE IPA Guides for 6 months
CENTRAL	GARLAND	96,507	22%	21,232	12760	7631	19
CENTRAL	PERRY	10,498	21%	2,204	1325	792	2
CENTRAL	GRANT	17,943	19%	3,409	2049	1225	3
CENTRAL	LONOKE	68,700	18%	12,366	7432	4444	11

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CENTRAL	PULASKI	384,674	17%	65,395	39302	23503	60
CENTRAL	FAULKNER	113,807	17%	19,347	11628	6953	18
CENTRAL	SALINE	107,657	17%	18,302	10999	6578	17
NORTHEAST	CLEBURNE	26,101	21%	5,481	3294	1970	5
NORTHEAST	POINSETT	24,707	21%	5,188	3118	1865	5
NORTHEAST	GREENE	42,302	19%	8,037	4830	2889	7
NORTHEAST	INDEPENDENCE	36,831	19%	6,998	4206	2515	6
NORTHEAST	IZARD	13,765	24%	3,304	1985	1187	3
NORTHEAST	STONE	12,456	24%	2,990	1797	1074	3
NORTHEAST	JACKSON	18,088	22%	3,979	2392	1430	4
NORTHEAST	SHARP	17,351	22%	3,817	2294	1372	3
NORTHEAST	CLAY	16,164	22%	3,556	2137	1278	3
NORTHEAST	WOODRUFF	7,297	22%	1,605	965	577	1
NORTHEAST	WHITE	77,464	21%	16,267	9777	5846	15
NORTHEAST	RANDOLPH	18,059	21%	3,792	2279	1363	3
NORTHEAST	LAWRENCE	17,503	21%	3,676	2209	1321	3
NORTHEAST	FULTON	12,307	21%	2,584	1553	929	2
NORTHEAST	CRAIGHEAD	96,928	20%	19,386	11651	6967	18
NORTHEAST	MISSISSIPPI	46,714	20%	9,343	5615	3358	9
NORTHEAST	CROSS	17,960	20%	3,592	2159	1291	3
NORTHEAST	CRITTENDEN	51,158	19%	9,720	5842	3493	9
NORTHWEST	CARROLL	27,584	25%	6,896	4145	2478	6
NORTHWEST	YELL	22,297	25%	5,574	3350	2003	5
NORTHWEST	JOHNSON	25,669	21%	5,390	3240	1937	5
NORTHWEST	BAXTER	41,722	20%	8,344	5015	2999	8
NORTHWEST	BOONE	37,089	20%	7,418	4458	2666	7
NORTHWEST	LOGAN	22,466	20%	4,493	2700	1615	4
NORTHWEST	SCOTT	11,290	24%	2,709	1628	974	2
NORTHWEST	NEWTON	8,372	24%	2,009	1208	722	2
NORTHWEST	SEARCY	8,236	24%	1,977	1188	710	2
NORTHWEST	MADISON	15,796	23%	3,633	2183	1306	3
NORTHWEST	SEBASTIAN	126,377	22%	27,803	16710	9992	25
NORTHWEST	WASHINGTON	204,087	21%	42,858	25758	15403	39
NORTHWEST	POPE	62,065	21%	13,034	7833	4684	12
NORTHWEST	VAN BUREN	17,382	21%	3,650	2194	1312	3
NORTHWEST	CRAWFORD	62,260	20%	12,452	7484	4475	11
NORTHWEST	FRANKLIN	18,216	20%	3,643	2190	1309	3
NORTHWEST	MARION	16,737	20%	3,347	2012	1203	3
NORTHWEST	BENTON	222,453	19%	42,266	25402	15190	39
NORTHWEST	CONWAY	21,380	19%	4,062	2441	1460	4
SOUTHEAST	ST. FRANCIS	28,400	22%	6,248	3755	2246	6
SOUTHEAST	ASHLEY	21,963	20%	4,393	2640	1579	4
SOUTHEAST	PHILLIPS	21,867	19%	4,155	2497	1493	4
SOUTHEAST	LEE	10,476	27%	2,829	1700	1017	3
SOUTHEAST	LINCOLN	14,205	25%	3,551	2134	1276	3
SOUTHEAST	BRADLEY	11,566	25%	2,891	1738	1039	3

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SOUTHEAST	DESHA	13,073	22%	2,876	1729	1034	3
SOUTHEAST	CHICOT	11,859	22%	2,609	1568	938	2
SOUTHEAST	PRAIRIE	8,759	22%	1,927	1158	693	2
SOUTHEAST	MONROE	8,190	22%	1,802	1083	648	2
SOUTHEAST	DREW	18,602	21%	3,906	2348	1404	4
SOUTHEAST	JEFFERSON	77,825	22%	17,121	10290	6153	16
SOUTHEAST	CLEVELAND	8,733	21%	1,834	1102	659	2
SOUTHEAST	ARKANSAS	19,115	19%	3,632	2183	1305	3
SOUTHWEST	SEVIER	17,144	27%	4,629	2782	1664	4
SOUTHWEST	HEMPSTEAD	22,723	23%	5,226	3141	1878	5
SOUTHWEST	POLK	20,766	23%	4,776	2870	1717	4
SOUTHWEST	CLARK	23,111	22%	5,084	3056	1827	5
SOUTHWEST	HOT SPRING	33,089	19%	6,287	3778	2259	6
SOUTHWEST	COLUMBIA	24,676	20%	4,935	2966	1774	5
SOUTHWEST	UNION	41,849	19%	7,951	4779	2858	7
SOUTHWEST	OUACHITA	26,251	19%	4,988	2998	1793	5
SOUTHWEST	MONTGOMERY	9,535	25%	2,384	1433	857	2
SOUTHWEST	PIKE	11,348	24%	2,723	1637	979	2
SOUTHWEST	LAFAYETTE	7,683	24%	1,844	1108	663	2
SOUTHWEST	HOWARD	13,858	23%	3,187	1916	1146	3
SOUTHWEST	CALHOUN	5,395	22%	1,187	713	427	1
SOUTHWEST	NEVADA	9,042	21%	1,899	1141	682	2
SOUTHWEST	DALLAS	8,157	21%	1,713	1029	616	2
SOUTHWEST	MILLER	43,681	20%	8,736	5250	3140	8
SOUTHWEST	LITTLE RIVER	13,237	19%	2,515	1512	904	2
Totals		2,930,594 ¹		586,971 ²	352769 ³	210956 ⁴	537 ⁵

<http://hbe.arkansas.gov/MarketplaceResearch.pdf>

¹ **Column C:** The 2011 study used US Census Bureau estimated population number for 2013 of 2,930,594.

² **Column E:** The analysis completed in the report resulted in a number of estimated uninsured <65yrs for 2013 of ~587,000. This included: ~234,000 newly Medicaid eligible under the expansion of Medicaid to 138% of the FPL, ~273,000 individual eligible 139%-400% FPL and ~80,000 group eligible 139%-400% FPL.

³ **Column F:** The total number of non-Medicaid eligible (~273,000 + ~80,000) is ~353,000 or 60%.

⁴ **Column G:** The study determined an estimated utilization of Exchange services for the non-Medicaid eligible at a 60% utilization rate

⁵ **Column H:** ~211,000 consumers at an average of 2.25 hours per consumer equals estimated ~475,000 total hours with consumers. Assumes a FTE resource for 6 months of Open Enrollment (10/2013-3/2014) at 85% utilization equals 884 hours available per FTE. Total hours of ~475,000 divided by 884 per FTE equals estimated number of 537 IPA Guides.

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The anticipated number of IPA Guide training sessions per region, based upon an average of 18 attendees per session.

Region	Estimated Number of IPAs	Estimated Number of Sessions
Southwest Region	64	4
Northwest Region	184	11
Central Region	130	7
Southeast Region	55	3
Northeast Region	104	6
Total	537	31

The specifications by virtue of this addendum become a permanent addition to the above-referenced Request for Qualifications. FAILURE TO RETURN THIS SIGNED AND COMPLETED ADDENDUM WITH YOUR PROPOSAL MAY RESULT IN REJECTION OF YOUR PROPOSAL.

If you have questions, please contact the buyer, Trent Taylor 501-683-0253 or Trent.Taylor@dfa.arkansas.gov

VENDOR SIGNATURE

DATE

COMPANY